

AGENDA
Manuscript Workshop on the Movement of Suicide Bombing

September 24th, 2003
 Encina Hall, East Wing, Room E008
 Stanford University

Attendees:

<p>Eli Berman, UC San Diego Dora Costa, MIT University Noah Friedkin, UC Santa Barbara Mark Granovetter, Stanford University Douglas Heckathorn, Cornell University <i>(by telephone conference call)</i> Larry Iannaccone, George Mason University Guillermina Jasso, New York University Alan Krueger, Princeton University <i>(by telephone conference call)</i></p>	<p>Arie Kruglanski, University of Maryland David Laitin, Stanford University John Lie, UC Berkeley Eva Meyersson Milgrom, Stanford University Paul Milgrom, Stanford University Keith Poole, University of Houston Howard Rosenthal, Brown University Romain Wacziarg, Stanford University</p>
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Each author will have 25-30 minutes for the presentation, and invited commentators will normally have ten minutes for their comments. Some commentators will be present during the workshop; some others will contribute in the edited volume only.

Time	Presenters
09:00 - 09:15	Welcome
09:15 - 09:55	Howard Rosenthal - Suicide Bombing: What is the Answer?
09:55 - 10:40	Noah Friedkin - The Interpersonal Influence Systems and Organized Suicides of Death Cults
Coffee Break	
10:55 - 11:40	Eli Berman - Why are Religious Radicals so Effective at Suicide Attacks?: An Economic Approach
11:40 - 12:25	David Laitin - Insurgency and Suicide Missions
Lunch in the Walter P. Falcon Lounge, 5th floor, East Wing	
14:00 - 14:45	Willie Jasso - 1. Attitudes and Strategies: A Comparison of Irish and Palestinian Data (with Eva Meyersson Milgrom) 2. Identity Theory and Suicide Bombing Predictions
14:45 - 15:30	Larry Iannaccone - The Markets for Martyrs
Coffee Break	
16:00 - 16:45	Alan Krueger - Targets and Origins of International Terrorism: Cross-Country Evidence Arie Kruglanski - Inside the Terrorist Mind Dough Heckathorn - The Paradox of Suicide Solidary Groups
16:45 - 17:30	Summary

Time	Future Commentators and Participants
09:15 - 1:00	Paul Milgrom, Mark Granovetter
15:00 - 17:30	Romain Wacziarg, Keith Poole, Dora Costa
Absent Friends	Jim Fearon, John Lie

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Short Biographical Sketches of Participants

Eli Berman

Eli Berman is Associate Professor of Economics in the University of California, San Diego. He is also the George and Cynthia Mitchell Associate Professor of Sustainable Development, Rice University. He has held positions as Associate Professor, Boston University 2001- 2002 where he has tenure and was Assistant Professor, Boston University, 1993-2001. Prior to that he was Visiting Professor, Rice University, 2001-2002, and Research Associate, National Bureau of Economic Research, Labor Studies, Productivity, and Children's Programs.

Recent research interests include: Applied Econometrics, Labor Economics, Environmental Economics, Fertility, Skill-Biased Technological Change, Economic Growth and Development, Applied Microeconomics, Economics of Religion.

Honors include: National Bureau of Economic Research Sloan Fellow, Fall 1999. Sloan Doctoral Dissertation Fellowship, 1992-93. Perlman Scholarship, 1991-92. Harvard Prize Fellowship, 1989-91. Foerder Scholarship, 1987-89.

He has been a referee on a number of publications and was on the Program Committee, Society of Labor Economics, 1999. He coordinated the establishment of the Griliches Prize in Empirical Economics by the Quarterly Journal of Economics and the Journal of Political Economy, September 1999.

He received his PhD. Economics, from Harvard University in 1993 and received an M.A. in Economics from Hebrew University in Jerusalem in 1989.

Dora Costa

She is Professor at the Department of Economics at MIT University. Before that she was Ford Career Development Associate Professor at MIT University from 1997 to 2000; and from 1993 to 1997 she held a position as Assistant Professor at MIT University.

Professor Costa's work has focused on the historical origins of retirement, establishing and explaining long-run trends in morbidity and mortality, changes in time use over the twentieth century, and understanding trends in social capital and the determinants of social capital levels. She is currently working on the health of African-Americans and, in work joint with Matthew Kahn, on emotions, social sanctions, and behavior.

Honors include: Center for Advanced Studies in the Behavioral and Social Sciences Fellowship at Stanford University from 2003 to 2004. Economic History Association's Alice Hanson Jones Book Prize in 2000. Visiting Scholar at the Russell Sage Foundation 1999-2000. Alfred P. Sloan Research Fellowship 1999-2001. National Bureau of Economic Research Aging Fellow 1995-1996. Economic History Association Allen Nevins Prize for outstanding dissertation in U.S. economic history in 1994.

She received her PhD in Economics from the University of Chicago in 1993 and also received an M.A. in Economics from the same University in 1988.

Jim Fearon

James D. Fearon is Professor of Political Science at Stanford University.

His research has focused on democracy and international disputes, explanations for interstate wars, and, most recently, the causes of civil and especially ethnic violence. He is presently working on a book manuscript (with David Laitin) on civil war since 1945. Representative publications include "Domestic Political Audiences and the Escalation of International Disputes" (APSR, September 1994), "Rationalist Explanations for War" (International Organization, Summer 1995), and "Violence and the Social Construction of Ethnic Identity" (with David Laitin, International Organization, Fall 2000).

Noah E. Friedkin

Noah Friedkin is Professor of Sociology, University of California, Santa Barbara. Prior to that he was Assistant Professor to Professor of Education and Sociology, University of California, Santa Barbara 1978-97 and from 1977-78, Research Associate, Education, Finance and Productivity Center, The University of Chicago.

Professor Friedkin's areas of specialization include: Social Psychology (Social Networks & Group Processes). Mathematical Sociology. Formal Organizations.

Friedkin is a member of the American Sociological Association and the International Network for Social Network Analysis. He received the award for Best Book in Mathematical Sociology, 1999, for A Structural Theory of Social Influence, from the Mathematical Sociology Section of the American Sociological Association. He received recognition as outstanding Faculty Member 1996-97 & 1997-98 (Recognition for Teaching by The Residence Halls Association and The Office of Residential Life at UCSB).

Currently Professor Friedkin is Chair, Mathematical Sociology Section, American Sociological Association, 2002. Chair, Nominations Committee, Social Psychology Section, American Sociological Association, 2002. Council Member, Rational Choice Section, American Sociological Association, 2000-2002.

Professor Friedkin received his Ph.D. from the University of Chicago in 1977.

Mark Granovetter

Mark Granovetter is Professor of Sociology, Stanford University.

He is currently concentrating on three main projects. The first is a general treatment of economic sociology with the preliminary title Society and Economy: The Social Construction of Economic Institutions, to be published by Harvard University Press. The theoretical scheme that will inform the book is laid out in his 1985 American Journal of Sociology paper, "Economic Action and Social Structure: The Problem of Embeddedness".

The second is a study on the origins and early development of the electricity industry in the United States. Illustrating the general argument on the embeddedness of economic institutions, he argues that although this industry obviously evolved in the context of important political and economic constraints, there were nonetheless a variety of ways it might have been organized.

Funded by the Bechtel Initiative at Stanford University, Granovetter is conducting a project entitled "The Networks of Silicon Valley". Though everyone agrees that the most crucial aspect of Silicon Valley's dramatic success is its networks, there has been virtually no systematic study

of their history, structure and functioning. This project attempts to map these networks and their evolution over time.

Professor Granovetter's main teaching interests and workshops lie in the areas of Economic Sociology Social Stratification and Sociological Theory.

Most recent publications include: 2000. "Social Networks in Silicon Valley". With Emilio Castilla, Hokyung Hwang and Ellen Granovetter. in Chong-Moon Lee, William F. Miller, Marguerite Gong Hancock, and Henry S. Rowen, editors, *The Silicon Valley Edge*. Stanford University Press. 2001. "The Sociology of Economic Life", edited with Richard Swedberg. Boulder, CO: Westview Press. 2002. "A Theoretical Agenda for Economic Sociology". Forthcoming in Mauro Guillen, Randall Collins, Paula England and Marshall Meyer, editors. *The New Economic Sociology: Developments in an Emerging Field*. New York: Russell Sage Foundation.

Douglas Heckathorn

Douglas Heckathorn is Professor of Sociology, Cornell University.

Recent theoretic research focuses on collective action, group solidarity, norm emergence and creation, and developing statistically valid methods for studying very large networks of unknown size and structure.

Current projects include a comparison of the network structure and affiliation patterns of jazz musicians in New York City and San Francisco, and HIV-prevention research targeting injection drug users and heroin sniffers. He edits the journal, *Rationality and Society*, and was awarded the Lon Fuller Prize in Jurisprudence for an article on default provisions and disclosure rules in contract law.

Recent papers include the following: "Group Solidarity as the Product of Collective Action: Creation of Solidarity in a Population of Injection Drug Users." By Douglas D. Heckathorn and Judith E. Rosenstein. *Advances in Group Processes*, 2002; "Development of a Theory of Collective Action: From the Emergence of Norms to AIDS Prevention and the Analysis of Social Structure," in *New Directions in Sociological Theory: Growth of Contemporary Theories*, Rowman and Littlefield, 2002; "Respondent-Driven Sampling II: Deriving Valid Population Estimates from Chain-Referral Samples of Hidden Populations." *Social Problems*, 2002; "Finding the Beat: Using Respondent-Driven Sampling to Study Jazz Musicians." By Douglas D. Heckathorn and Joan Jeffri, *Poetics*, 2001.

Larry Iannaccone

Laurence R. Iannaccone is Koch Professor of Economics at George Mason University. Prior to joining GMU's faculty in 2002, he was Professor of Economics at Santa Clara University and spent two years at Stanford's Hoover Institution as a National Fellow (1989/90) and Visiting Scholar (1996/97). Iannaccone earned a MS in Mathematics and PhD in Economics from the University of Chicago, and wrote his doctoral thesis on rational addiction and religious behavior in 1984.

Iannaccone's research on the economics of religion has appeared in *The Journal of Political Economy*, *The American Economic Review*, *The Journal of Economic Literature*, *Economic Inquiry*, *The American Journal of Sociology*, *The Journal for the Scientific Study of Religion*, and many other journals and books.

Guillermina Jasso

Guillermina Jasso is Professor of Sociology, New York University.

Professor Jasso's main research interests are international migration, social justice, stratification, methods of theoretical and empirical work.

Among her selected works: Exploring the Reciprocal Relations Between Theoretical and Empirical Work. Sociological Methods and Research, 1996; Do Immigrants Screened for Skills Do Better Than Family-Reunification Immigrants?, with Mark R. Rosenzweig. International Migration Review, 1995; Analyzing Conflict Severity: Predictions of Distributive-Justice Theory for the Two Subgroup Case. Social Justice Research, 1993; Choice and Emotion in Comparison Theory. Rationality and Society 1993.

Fellowships/Honors: Fellow-Designate, Center for Advanced Study in Behavioral Sciences; Johns Hopkins Society of Scholars; Sociological Research Association; Distinguished Alumni Lecture, Department of Sociology, University of Notre Dame, 1987; Fellow, Collegiate Institute for Values and Science, University of Michigan, 1981-present; Exchange Fellow, United States/European Economic Community, 1980.

Professor Jasso received her Ph.D. in Sociology from John Hopkins University in 1974.

Arie W. Kruglanski

Arie Kruglanski is Professor of Psychology at the University of Maryland.

Professor Kruglanski's research interests have been in the domains of human judgment and decision-making, the motivation-cognition interface, group and intergroup processes, and the psychology of human goals.

His work has been disseminated in over 150 articles, chapters and books and has been continuously supported by grants from the National Science Foundation, the National Institute of Mental Health, Deutsche Forschungs Gemeineschaft, the Ford Foundation and the Israeli Academy of Science. He is currently serving as member of the National Academy of Science panel on counterterrorism.

He is recipient of the National Institute of Mental Health Research Scientist Award, a Life Achievement Award from the Humboldt Foundation in Germany, and the Donald Campbell Award for Outstanding contributions to Social Psychology. He was Fellow at the Center for Advanced Studies in the Behavioral Sciences, and is Fellow of the American Psychological Association and the American Psychological Society. Further he has served as editor of the Journal of Personality and Social Psychology: Attitudes and Social Cognition, and as editor of the Personality and Social Psychology Bulletin.

He received from University of California, Los Angeles in 1968 and an MA from the same University in 1967

Alan B. Krueger

Alan Krueger is the Bendheim Professor of Economics and Public Affairs at Princeton University. Since 1987 he has held a joint appointment in the Economics Department and Woodrow Wilson School at Princeton. In 1994-95 he served as Chief Economist of the U.S. Department of Labor. Since April 1996 he has been the editor of the Journal of Economic Perspectives, a journal of the American Economic Association. He is also the founding Director

of the Princeton University Survey Research Center, Director of the Princeton University Industrial Relations Section, a member of the editorial Board of Science, and a Research Associate of the National Bureau of Economic Research.

Professor Krueger has published numerous articles in academic journals on a wide range of subjects, including the economics of education, income dispersion, technological change, labor demand, unemployment, social insurance, health economics and environmental economics. He is also a regular contributor to the Economic Scene column in the New York Times.

He was named a Sloan Fellow in Economics in 1992, an NBER Olin Fellow in 1989-90, and was a Fellow of the Center for Advanced Study in the Behavioral Sciences during the 1999-2000 academic year. He is a member of the Research Advisory Board of the Educational Testing Service and of Public/Private Ventures, and a member of the Board of Directors of the American Institutes for Research.

Professor Krueger was elected a Fellow of the Econometric Society in 1996, and a member of the National Academy of Social Insurance in 1991. In 1997 he received the Kershaw Prize from the Association for Public Policy and Management. In 2001, he was awarded the Mahalanobis Memorial Medal by the Indian Econometric Society (with Abhijit Banerjee). In 2002 he was elected a fellow of the American Academy of Arts & Sciences.

Professor Krueger received a Ph.D. in economics from Harvard University in 1987.

David D. Laitin

David Laitin is Professor of Political science, Stanford University.

Professor Laitin studies comparative politics, with a specialty in the field of political culture. He has studied political issues involving language use, religion, the formation of national identities, and the sources of intra- and inter-ethnic violent conflict. He combines formal and statistical methods with ethnographic fieldwork, which he has undertaken in Somalia, Nigeria, Catalonia and the Russian-speaking zones of the former Soviet Union.

Recent honors include: The Mattei Dogan Award from the Society for Comparative Research; the Gregory M. Luebbert Memorial Award from the Comparative Politics Section of the American Political Science Association; the David Easton Award from the Foundations of Political Theory Section of the American Political Science Association; and the Wayne Vucinich Book Prize from the American Association for the Advancement of Slavic Studies -- all for *Identity in Formation: The Russian-Speaking Populations of the Near Abroad*. He was a Fellow to the Center for the Advanced Study in the Behavioral Sciences (1999-2000).

Recent awards include: 1997-99 Harry Frank Guggenheim Foundation, two year grant of \$70,000 to examine ethnic and nationality relations in Moldova and Azerbaijan. The 1999 National Science Foundation Grant, in collaboration with James D. Fearon, on "'Minorities at Risk' Data Base and Explaining Ethnic Violence"; and the 2000-01 Carnegie Corporation Grant, in collaboration with James D. Fearon, on "Ethnicization of Civil Wars as a Problem for an International Gendarmerie".

Professor Laitin received his Ph.D in Political Science from the University of California, Berkeley in 1974.

Eva Meyersson Milgrom

Eva Meyersson Milgrom is a Visiting Associate Professor of Political Economy at the Graduate School of Business, Stanford University and Research Scholar at the Center on Democracy, Development and the Rule of Law, Institute of International Studies, Stanford University. Prior to that she was a Visiting Associate Professor at the Sloan School of Management at M.I.T. in 2001. She was also Visiting Scholar, Department of Sociology at Harvard University in 2000; and a Visiting Lecturer at UC Berkeley in 1999.

She has held fellowships at Harvard University as a Fulbright Scholar in 1986-1987; Research Fellow, IUI, Institute for Economic and Social Research, Stockholm, 1987-98; Research Fellow, School of Business, Stockholm Univ., 1998

Professor Meyersson Milgrom's research interests include: Political economy of corporate governance, labor markets, diversity, and social comparison theories. Current research topics are: Gender and Wage Mobility; Corporate Governance and CEO Compensation; Promotion and Mobility research; Distributive Justice and CEO Compensation and Economic Growth.

Recent publications include: "Risk Productivity and Pay," Finnish Economic Papers 2002; "Equal Pay for Equal Work: Evidence from Sweden and a Comparison with Norway and the U.S.," The Scandinavian Journal of Economics, 2001; "More Glory and Less Injustice: The Glass Ceiling in Sweden, 1970-90," Research and Social Stratification and Mobility, 1999.

She received a Ph.D in Sociology from Stockholm University in 1992 and also holds an MA in Economics from Stockholm University in 1982.

Paul R. Milgrom

Paul Milgrom is the Shirley R. and Leonard W. Ely Professor in the School of Humanities and Sciences at Stanford University.

Before joining the Stanford faculty, he was a faculty member at Northwestern and Yale Universities. Professor Milgrom has been a John Simon Guggenheim Fellow and holds or has also held fellowships in the American Academy of Arts and Sciences, the Econometric Society, the Center for Advanced Studies in Behavioral Sciences, the Institute for Advanced Studies in Jerusalem, and the Society of Actuaries.

He presently serves on the editorial boards of the American Economic Review and Games and Economic Behavior, and has previously served on the boards of Econometrica, the Rand Journal of Economics, the Journal of Economic Theory, and the Journal of Financial Intermediation.

The author of more than 60 articles, Professor Milgrom has coauthored an influential textbook, Economics, Organization and Management, which is the first economics textbook devoted entirely to the study of organization and management problems. A pioneer of the economic theory of auctions, Professor Milgrom is also co-designer of the simultaneous, multiple round auction that the FCC adopted for selling billions of dollars of radio spectrum licenses.

Professor Milgrom's current research interests include auctions, market design, incentive contracts, and industrial organization.

He received a PhD in Business from Stanford University in 1979 and a M.S. in Statistics from the same University in 1978.

Keith Poole

Keith Poole is Kenneth L. Lay Professor of Political Science, University of Houston. Prior to that he was a Visiting Professor of Political Science, Division of Humanities and Social Sciences, California Institute of Technology from 1992 and 1995. Assistant Professor of Political Science, University of Oregon during 1978 to 1992. He has also holds and has held Fellowships at Center for Advanced Study in the Behavioral Sciences, Stanford University 2003-2004; was a Post-Doctoral Fellow in Political Economy, Graduate School of Industrial.

His research interests include American Political-Economic History, Congress, Economic Growth and Entrepreneurship, and the Political-Economic History of Railroads.

He is the author or coauthor of over 40 articles as well as the coauthor of [Congress: A Political-Economic History of Roll Call Voting](#). He has received grants from the National Science Foundation, the Carnegie-Bosch Foundation, and the Center for Political Economy.

He received a Ph.D in Political Science from the University of Rochester in 1978 and an M.A., Political Science from the University of Rochester in 1975.

Howard Rosenthal

Howard Rosenthal is the Roger Williams Straus Professor of Social Sciences and Professor of Politics, Princeton University.

His research interests include the application of formal theory and quantitative methods to political analysis. He has written on spatial voting, coalition formation, participation in French politics, the role of agendas in shaping political outcomes, American political history, the macroeconomic sources of divided government, political intervention in credit markets, and many other subjects in American and comparative politics.

He is the author or coauthor of more than 80 articles as well as the coauthor of Prediction Analysis of Cross Classifications; Analysis of Ordinal Data; Partisan Politics, Divided Government, and the Economy; Income Redistribution and the Realignment of American Politics and Congress: A Political Economic History of Roll Call Voting.

Professor Rosenthal has received grants from the National Science Foundation, the Spencer Foundation, and the National Institute of Education, and has been a fellow of the John Simon Guggenheim Memorial Foundation, the Center for Advanced Study, the Russell Sage Foundation, and the Hoover Institution. He was awarded the Duncan Black Award from the Public Choice Society and the C.Q. Press Award, and is a fellow of the American Academy of Arts and Sciences. Ph.D. Massachusetts Institute of Technology.

Romain Wacziarg

Romain Wacziarg is Associate Professor of Economics, Graduate School of Business, Stanford University. He is also a Faculty Affiliate, [Center for Democracy, Development and the Rule of Law](#), Institute for International Studies, Stanford University.

His research interests include:

He holds and has held Fellowships Faculty Fellow, [Stanford Center for International Development](#) (SCID), Stanford Institute for Economic Policy Research, Stanford University